

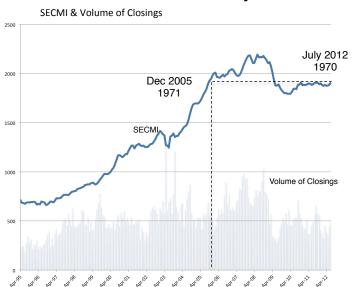
Manhattan Market Report

August 2012

Summary of Findings in August 2012

- StreetEasy Manhattan Condo Market Index shows that the Manhattan condo market in July had a 3.3% increase from a year ago. This is the sixth consecutive month that the index has seen an increase and it is the biggest YoY % increase since May 2011.
- Overall, contract volume rose 26.7% this month, compared to one year ago. The Upper Manhattan market had the biggest increase in contract activity with 59.6% more contracts than the prior year.
- Inventory has continued to fall across all major markets an overall decrease of 11.0% since last year. Upper Manhattan inventory continued to shrink the most with a 17.4% decrease.
- Listing median price rose 10.6% in Manhattan compared to a year ago. The Midtown listing median price had the biggest increase with 9.7% since last year while the Upper West price increased the least with a 2.6% gain YoY.
- Compared to the prior August, contract activity increased 15.7% for starter apartments (studios and 1BRs) while contract volume for family apartments (2BRs and up) went up by 39.9%.
- Total inventory would be absorbed in 5.4 months, a 10.0% decrease from the 6-month absorption rate from a year ago.

StreetEasy Manhattan Condo Market Index (SECMI)



| SECIVII | year-ovei | r-year | %Change |
|---------|-----------|--------|---------|
| | | | |

| 30.00% 25.00% | ٨ |
|------------------|---------------------------------------|
| 20.00% | M M |
| 15.00% | MAGA J' N V |
| 10.00% | |
| 5.00% | |
| 0.00% | |
| -5.0 0%5 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |
| -10.00% | |
| -15.00% | V |
| -20.00% | |

| | July 2012 | July 2011 | July 2010 | July 2009 |
|----------------|-----------|-----------|-----------|-----------|
| SECMI | 1969.9 | 1907.9 | 1888.9 | 1833.1 |
| YoY %Change | 3.3% | 1.0% | 3.0% | -15.9% |
| Closing Volume | 537 | 582 | 576 | 480 |

For more details see: http://streeteasy.com/nyc/market/condo_index.

Overall Manhattan

*Avg DoM = Average Days on Market

| | Listing Median \$ | Contracts | Avg DoM* | Inventory |
|----------|-------------------|-----------|----------|-----------|
| Aug 2012 | \$995,000 | 887 | 140 | 9,735 |
| Aug 2011 | \$900,000 | 700 | 165 | 10,943 |
| %Change | 10.6% | 26.7% | -15.2% | -11.0% |

Downtown

| | Listing Median \$ | Contracts | Avg DoM | Inventory |
|----------|-------------------|-----------|---------|-----------|
| Aug 2012 | \$1,295,000 | 261 | 125 | 2,794 |
| Aug 2011 | \$1,250,000 | 205 | 146 | 3,036 |
| %Change | 3.6% | 27.3% | -13.9% | -8.0% |

Midtown

| | Listing Median \$ | Contracts | Avg DoM | Inventory |
|----------|-------------------|-----------|---------|-----------|
| Aug 2012 | \$960,000 | 166 | 146 | 2,253 |
| Aug 2011 | \$875,000 | 163 | 170 | 2,536 |
| %Change | 9.7% | 1.8% | -14.4% | -11.2% |

Upper East

| | Listing Median \$ | Contracts | Avg DoM | Inventory |
|----------|-------------------|-----------|---------|-----------|
| Aug 2012 | \$1,075,000 | 195 | 156 | 2,126 |
| Aug 2011 | \$991,500 | 147 | 176 | 2,308 |
| %Change | 8.4% | 32.7% | -11.5% | -7.9% |

Upper West

| | Listing Median \$ | Contracts | Avg DoM | Inventory |
|----------|-------------------|-----------|---------|-----------|
| Aug 2012 | \$1,000,000 | 173 | 120 | 1,513 |
| Aug 2011 | \$975,000 | 127 | 147 | 1,792 |
| %Change | 2.6% | 36.2% | -18 6% | -15 6% |

Upper Manhattan

| | Listing Median \$ | Contracts | Avg DoM | Inventory |
|----------|-------------------|-----------|---------|-----------|
| Aug 2012 | \$495,000 | 91 | 176 | 1,003 |
| Aug 2011 | \$475,000 | 57 | 223 | 1,214 |
| %Change | 4.2% | 59.6% | -21.3% | -17.4% |



Noteworthy Numbers This Month

Most Expensive Closing

Closing Date

\$21,000,000 32 East 64th Street *Based on sales recorded with NYC Department of Finance through Aug 31, 2012.

#10W Co-op 8/13/2012

Biggest Price Cut

-20.21% 35 East 76th Street #1506-08 Co-op Current Price: \$1,895,000 Original Price: \$2,375,000

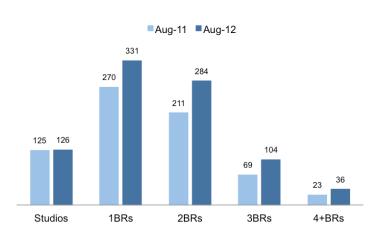
Most Popular Building

60 Riverside Boulevard Lincoln Square The Aldyn

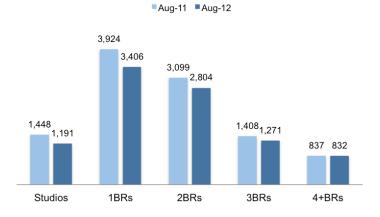
Most Popular Listing

\$100,000,000 150 West 56th Street #PH Condo 4+BRs

Contract Volume



Listing Volume



Contract Median List Prices

| | Initial List | Last List | %Change |
|----------------------------------|------------------------------------|-------------------------------------|-----------------|
| Studio | | | |
| Aug 2012 Aug 2011 % Change | \$429,000 \$429,000 0.0% | \$365,000 \$391,000 -6.6% | -14.9% -8.9% |
| 1BR | | | |
| Aug 2012 Aug 2011 % Change | \$695,000 \$685,000 1.5% | \$737,000 \$649,000 13.6% | 6.0% -5.3% |
| 2BRs | | | |
| Aug 2012 Aug 2011 % Change | \$1,430,000 \$1,395,000 2.5% | \$1,700,000 \$1,299,500 30.8% | 18.9% -6.8% |
| 3BRs | | | |
| Aug 2012 Aug 2011 % Change | \$2,907,500 \$2,667,500 9.0% | \$2,750,000 \$2,750,000 0.0% | -5.4% 3.1% |
| >3BRs | | | |
| Aug 2012 Aug 2011 % Change | \$5,250,000 \$5,100,000 2.9% | \$7,172,500 \$5,540,000 29.5% | 36.6% 8.6% |

Inventory

| | Aug 2012 | Aug 2011 | % Change |
|---------------------|----------|----------|----------|
| Condos | 4,641 | 5,179 | -10.4% |
| Co-ops | 4,616 | 5,265 | -12.3% |
| Townhouses | 558 | 600 | -7.0% |
| Total Listings | 9,735 | 10,943 | -11.0% |
| # of Months' Supply | 5.4 | 6.0 | -10.0% |